

## Rapid roll out of business process solution and integration with existing infrastructure reduces operating costs by 60%

### Client

- Leading American pharmaceutical company and a member of the Major Group of Companies with 250 employees across the globe
- Part of a strategic partnership with 15 other laboratories across America since 2001
- 80 percent of medicine produced exported to foreign markets

### Business Need

- Reduce overall operating costs
- Enhance management decision making, streamline operational processes and ensure sustained growth

### Approach

- Rapid deployment of Microsoft Dynamics AX
- Seamless integration with existing Microsoft infrastructure

### Results

- License and maintenance costs reduced by 60 percent
- Streamlined operational processes
- Fast, low-impact deployment
- Familiar interface to boost employee productivity

### Robust deployment with seamless system integration leading to enhanced process efficiencies

The client depended on SAP technology to manage their business processes but this technology couldn't meet the demands and requirements of new development initiatives. The need of the hour was a robust and scalable solution that would help reduce operating costs.

Ascenders Technologies helped the client roll out Microsoft Dynamics AX and developed several value-added applications to enhance budgeting, calculate actual costs and ensure industry-leading quality control for products. The new solution reduced hardware and software maintenance and licensing costs by 60 percent. In addition, it also enhanced management decision making, streamlined operational processes, and paved the way for rapid future growth.

### Technologies used:

- Dynamics AX 2009
- MS SQL Server 2008

### Customer Testimonials

"From day one, we identified a number of functional and technological benefits associated with Microsoft Dynamics AX. Total cost of ownership was also significantly lower than competing technologies. With Microsoft Dynamics AX, we have minimized our consulting, support and maintenance costs. At the same time, we have enhanced operations across all areas of the business by increasing control over our management functions." – **IT Manager**

### End-to-end low-impact platform deployment for reduced operating costs and increased productivity

Ascenders Technologies successfully deployed Microsoft Dynamics AX and helped the client seamlessly integrate this solution with their existing Microsoft infrastructure. By facilitating a smooth transition to the new platform, the client was able to achieve a reduction in license and maintenance costs by 60 percent in addition to streamlining operational processes. A faster deployment and a familiar user interface ensured increased employee productivity.